### **Independent Marketer**

# **Frequently Asked Questions**

### How much does it cost to get started as an IM?

- It costs zero dollars to become an IM.

## How much does an IM make per membership obtained?

- IM will make 40% of membership obtained for the first month.

### Will IM receive residual income?

- Yes. Beginning from the second month until the life of the membership, IM will receive 20% per membership obtained.

#### Will IM receive any marketing materials?

- Yes. IM will receive a marketing package to assist them in obtaining memberships. The package will be available to download and print from IM back office. In addition, IM can use other marketing strategies, as well.

### Will IM receive training on how to obtain memberships?

- Yes. IM will receive training by way of video (that can be viewed through IM back office) and by way of one on one or group training sessions.

# Can IM quit obtaining memberships at any time?

- Yes. IM decides if and when they wish to obtain memberships.

#### Can IM set their own schedule?

- Yes. IM will decide the days and hours they wish to obtain memberships.

## How old does IM need to be in order to obtain memberships?

- IM can be of any age to begin obtaining memberships. However, IM under the age of 18 must have parental consent.

### Does IM work for Bey Scholars, Inc.?

- No. IM is a contractor and a businessman and entrepreneur in his own right.

#### How many memberships can IM obtain?

- IM can obtain unlimited memberships.

### What forms of payment can IM accept?

- Currently IM can accept cash, check, send members to website, or notify members that they can send payment through beyscholars@gmail.com by way of Chase QuickPay.

#### When will IM receive commissions?

- Commissions will be distributed no later than five days from the date of obtained membership.

### How will IM receive commissions?

- Commissions will be distributed in cash or deposited into IM's bank of choice.

#### How will IM receive residual income?

- Residual income will be distributed in cash or through deposit into IM's bank of choice.

## What if Member donates more to than \$10 initially?

If Member donates \$10 - \$360 initially, IM will receive 40% commission for first month membership and 20% commission for every month thereafter, for life of the membership. If Member donates more than \$360 initially, IM will receive 30% of the initial donation and 20% commission for every month thereafter, for life of membership.

Example for one (1) membership obtained where Member donated \$10 - \$360. Residual is based off one year.

Description	Quantity	Amount	Commission
Monthly Membership	1	\$10 - \$360	\$4
Residual Income	11		\$22
Total For Year			\$26

Example for one (1) membership obtained where Member donated more than \$360. Residual is based off one year.

Description	Quantity	Amount	Commission
Monthly Membership	1	\$500	\$150
Residual Income	11		\$22
Total For Year			\$172